

Message Text

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ACTION IO-13

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TAGS: UNIDO, EIND

SUBJECT: UNIDO CONSULTATION ON THE FERTILIZER INDUSTRY

1. SUMMARY: UNIDO SECRETARIAT NOW IN PROCESS
OF FINALIZING LETTERS OF INVITATION TO PREPARATORY MEETING
FOR THE CONSULTATION ON THE FERTILIZER INDUSTRY
AND AIDE-MEMORIE ON THE CONSULTATION MEETING
ITSELF MISSION HAS OBTAINED ADVANCE COPIES.
SEPCIFIC ASPECTS OF THESE DOCUMENTS ARE DISCDSSSED
BELOW. END SUMMARY.

2. MISSION HAS OBTAINED FROM SECRETARIAT (HACINI)
ADVANCE COPIES OF LETTER FROM EXECUTIVE DIRECTOR
TO PERMANENT MISSIONS OF COUNTRIES WHICH UNIDO
WOULD LIKE TO HAVE PARTICIPATE IN THE PREPARATORY
MEETING FOR THE FERTILIZER CONSULTATION SCHEDULED
GO BE HELD FROM JANUARY 17 TO 21, 1977. LETTER REQUESTS
ASSISTANCE IN SELECTING PARTICIPANT. COPY OF LETTER TOGETHER
WITH ANNEXES, INCLUDING AIDE-MEMORIE ON THE CONSULTATION
MEETING, AIR POUCHED IO/DHP (FIGGINS).

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3. AS PREVIOUSLY INDICATED, UNIDO HOPES TO HAVE

ATTENDANCE OF ABOUT 25 PARTICIPANTS FROM BOTH DEVELOPED AND DEVELOPING COUNTRIES AT PREP MEETING SCHEDULED FOR NOVEMBER 8-12, 1976 IN VIENNA. NATURE OF PARTICIPATION DESIRED IS DESCRIBED AS "A HIGH-LEVEL PARTICIPANT WHO WILL SPEAK IN HIS OWN INDIVIDUAL CAPACITY. HE SHOULD BE ABLE TO PRESENT THE GENERAL VIEWS OF HIS COUNTRY AS REGARDS THE FERTILIZER INDUSTRY AND ITS FUTURE DEVELOPMENT. IT IS ENVISAGED THAT HE WILL BE ENGAGED IN PLANNING THE INDUSTRY'S FUTURE DEVELOPMENT EITHER AT GOVERNMENT OR INDUSTRIAL ENTERPRISE LEVEL. ALTERNATIVELY, HE MAY REPRESENT THE VIEWS OF INDUSTRY IN HIS CAPACITY EITHER AS MEMBER OF TOP MANAGEMENT OF A FERTILIZER ENTERPRISE OF AS AN OFFICER OF A FEDERATION OF ENTERPRISES IN THE FERTILIZER INDUSTRY." IN ONE VERSION, THE EXECUTIVE DIRECTOR'S LETTER SOLICITS THE COOPERATION OF THE ADDRESSEE GOVERNMENT IN "HELPING UNIDO TO SELECT A SUITABLE PARTICIPANT AND ASCERTAINING HIS AVAILABILITY TO ATTEND THIS MEETING." TWO ALTERNATIVE FORMULATIONS HAVE ALSO BEEN PREPARED FOR USE IN APPROPRIATE CASES, READING (A) "THE FOLLOWING NAME HAS BEEN SUGGESTED TO ME AS THE TYPE OF PARTICIPANT UNIDO HAS IN MIND" AND (B) "THE FOLLOWING NAMES HAVE BEEN SUGGESTED AS THE TYPE OF PARTICIPANTS UNIDO HAS IN MIND" AND REQUESTING ADDRESSEE GOV'T. TO ASCERTAIN AVAILABILITY OR PURPOSE ALTERNATIVE. IN THE ABSENCE OF INDICATION FROM THE MISSION TO THE CONTRARY, SECRETARIAT PLANS DELIVER TO US WITHIN A FEW DAYS A LETTER EMBODYING THE FIRST FORMULA ON THE UNDERSTANDING THAT USG IS FREE TO DECIDE WHETHER TO BECOME INVOLVED IN THE SELECTION OF THE AMERICAN EXPERT OF TO LEAVE THE SELECTION ENTIRELY TO UNIDO'S DISCRETION.

4. SECRETARIAT IS PREPARING A LIST OF EIGHT POSSIBLE "ISSUES" ON WHICH THE CONSULTATION MIGHT FOCUS FOR CONSIDERATION AND EVALUATION BY THE PREPARATORY MEETING. MISSION HOPES TO OBTAIN ADVANCE COPY SHORTLY. DISTRIBUTION IN ENGLISH OF DOCUMENTATION FOR PREPARATORY MEETING SCHEDULED FOR OCTOBER. IN ADDITION LIMITED OFFICIAL USE

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TO ISSUES PAPER, MEETING WILL HAVE BEFORE IT A SUMMARY OF THE WORLD-WIDE STUDY OF THE FERTILIZER INDUSTRY AND A PRELIMINARY DRAFT OF THE COMPLETE STUDY ITSELF.

5. DRAFT AIDE-MEMOIRE ON FERTILIZER CONSULTATION STATES THAT OVERALL OBJECTIVE OF CONSULTATION MEETING IS "TO EXPLORE WAYS AND MEANS OF INCREASING

TOTAL WORLD FERTILIZER PRODUCTION AND, IN PARTICULAR OF INCREASING THE SHARE OF THE DEVELOPING COUNTRIES IN THIS TOTAL. THE MEETING WILL CONSIDER THE NUMBER AND TYPE OF NEW FERTILIZER PLANTS THAT WILL NEED TO BE ESTABLISHED IN DEVELOPED AND DEVELOPING COUNTRIES IN THE PERIOD 1980-1985 AND IN SUBSEQUENT YEARS." THE CONSULTATION WILL ALSO "CONSIDER THE MAGNITUDE AND SCOPE OF THE INTERNATIONAL COOPERATION REQUIRED TO CONSTRUCT, FINANCE AND OPERATE THESE PLANTS; THE POLICIES THAT BOTH DEVELOPED AND DEVELOPING COUNTRIES MIGHT ADOPT TO FACILITATE THE CHANGING PATTERN OF WORLD PRODUCTION AND TRADE IN FERTILIZERS; AND THE MEASURES THAT MIGHT BE TAKEN TO AVOID EXCESSIVE FLUCTUATIONS IN THE PRICE AND AVAILABILITY OF FERTILIZERS. AIDE-MEMOIRE GOES ON TO SAY THAT CONSULTATION IS EXPECTED TO MAKE SPECIFIC PROPOSALS FOR AGREEMENTS RELATED TO FERTILIZER PROJECTS AND TO THE DEVELOPMENT OF THE FERTILIZER INDUSTRY IN DEVELOPING COUNTRIES.

6. COMMENT: TO MISSION'S RECOLLECTION, SPECIFIC QUESTION OF WHETHER USG WISHES TO BE INVOLVED IN SELECTION OF AMERICAN PARTICIPANT IN PREPARATORY MEETING WAS NOT DISCUSSED WITH HACINI BY MEMBERS OF USDEL DURING RESUMED IDB-X. HACINI ANXIOUS TO HAVE SOME EARLY INDICATION OF USG DESIRES IN THIS MATTER. AS REGARDS PURPOSES OF THE CONSULTATION, DEPARTMENT WILL NOTE REFERENCE IN SECRETARIAT AIDE-MEMOIRE QUOTED IN PARA. 4 ABOVE TO "MEASURES THAT MIGHT BE TAKEN TO AVOID EXCESSIVE FLUCTUATIONS IN THE PRICE AND AVAILABILITY OF FERTILIZERS." TO MISSION'S KNOWLEDGE, THE QUESTION OF MEASURES TO AVOID EXCESSIVE PRICE FLUCTUATIONS HAS NOT LIMITED OFFICIAL USE

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PREVIOUSLY FIGURED IN DESCRIPTIONS OF WHAT SECTORAL CONSULTATIONS WOULD BE CONCERNED WITH. ITS INCLUSION WOULD APPEAR TO INTRODUCE A POTENTIALLY CONTROVERSIAL ELEMENT NOT DIRECTLY GERMANE TO THE QUESTION OF THE LOCATION OF NEW PRODUCTION FACILITIES. STIBRAVY

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